



Town Square Mortgage Honored With Prestigious 2021 Dallas 100 Entrepreneur Award by the Caruth Institute for Entrepreneurship at SMU Cox School of Business

Town Square Mortgage named to the prestigious Dallas 100 list of the fastest-growing, privately held companies in the Dallas area

DALLAS, Nov. 19, 2021 — [Town Square Mortgage](#) today announced that it was awarded a 2021 [Dallas 100™ Entrepreneur Award](#) by the Caruth Institute for Entrepreneurship at Southern Methodist University (SMU) Cox School of Business. Celebrating the innovative spirit, determination and business savvy of Dallas-area entrepreneurs, this program ranks the fastest-growing, most dynamic, privately held companies in the Dallas area. This award is based on sales growth over a three-year period.

"We are honored to be receive a 2021 Dallas 100 Entrepreneur Award by the Caruth Institute for Entrepreneurship at the SMU Cox School of Business," said Lisa A. Thomas, CEO of Town Square Mortgage. "We attribute our successful growth to the entrepreneurial spirit of our dedicated team members who live and breathe our team culture every day and to our clients who place their trust in us to help them achieve the dream of homeownership."

"In our 31st annual Dallas 100, we salute the diversity, creativity and resolve it takes to create and sustain a successful business in today's competitive environment. We applaud Town Square Mortgage for its tremendous growth and exceptional entrepreneurship," said Nancy J. Hong, assistant director of Cox School of Business at Southern Methodist University (SMU).

To qualify, companies must be headquartered in Dallas-Fort Worth area and be independent, privately held corporations, proprietorships or partnerships as of May 1 of the award year. The company must be an operating company with at least three years history with sales of at least \$500,000, but less than \$75 million in the first of the three years.

Winners were announced in alphabetical order at an invitation-only CEO reception on Tuesday, Oct. 19, 2021. Winners will be announced in order of ranking by three-year sales growth at a private gala on Thursday, Nov. 18, 2021.

Town Square Mortgage Tracks Significant Growth Over Three Years

Over the past three years, Town Square Mortgage has grown significantly in its current markets and is continuing to expand by adding branches throughout the United States. In 2021, it opened its first branch in California, located in Irvine, Calif. It was recently named to the Inc. 5000 for the sixth consecutive year with a three-year revenue growth of 162 percent, more than double its growth from its 2020 listing.

In June 2021, Town Square Mortgage announced its partnership with Havenly Financial Inc., a mortgage technology company based in Newport Beach, Calif. This partnership is designed to drive growth by empowering the company to be at the forefront of mortgage technology, enabling its team to become more competitive, more client-focused and more operationally efficient.

About Town Square Mortgage

Founded in 2009, Town Square Mortgage is an all-inclusive mortgage lender dedicated to finding each of its clients the home loan that meets their specific needs. A preferred mortgage lender, the company has built a strong reputation by serving the needs of homebuyers, real estate professionals and builders. Town Square Mortgage offers a full spectrum of financing options to choose from to meet a homebuyer's needs. By having the loan process in-house, Town Square Mortgage has the resources to provide its clients and partners with a seamless process, offering personalized support and updates to make sure that all milestones are met to secure efficient closing times.

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